EAST AFRICAN
CRUDE OIL
PIPELINE

REQUEST FOR EXPRESSION OF INTEREST FOR PROVISION OF EARLY CIVIL WORKS AND WATER SUPPLY SOURCING SERVICES - REFERENCE NO. 10004765

TOTAL East Africa Midstream B.V. (TEAM), invites experienced and reputable contractors that have demonstrable capability, proven experience, willingness and ability to perform the following services for early civil works and / or water supply provision:

- Civil Construction Services including road construction /repair, bridge construction / repair and development site preparation
- Water bore drilling and completion

For both scopes the work will be in a range of locations across the country.

The EACOP Project development comprises of the engineering, construction, operation and maintenance of a buried, insulated pipeline with an electrical heat tracing system, associated Above Ground Fascilities and a Marine Storage Terminal at Chongoleany, near Tanga port.

MINIMUM REQUIREMENTS:

- Registration in Tanzania for one or more of the above services
- Experienced in one or more of the above services
- Performance of such services in Tanzania
- Suitable resources availability - equipment, systems and qualified personnel
- Financial capability to undertake the proposed contract
- Suitable HSE and Quality policy

It should be noted that the works are reserved for Local Companies, as defined in The Petroleum Act 2015, ie a company or subsidiary company incorporated under the Companies Act, which is one hundred percent owned by a Tanzanian citizen or company that is in a joint-venture partnership with a Tanzanian citizen or citizens whose participating share is not less than 15% (section 219-9).

Interested companies that meet the minimum requirements and have the capability to provide the services listed above, should request a pre-qualification questionnaire by sending an email to: **ep.eacop.earlyworks.prequal@total.com** before **1700 hours** Kampala time on the **19th October, 2017**.

The issuance of Pre-qualification Questionnaire to the interested companies will be subject to the signature of a Non-Disclosure Agreement (NDA), to be issued after Company receives affirmation of willingness to participate. The NDA will specify when the responses to the pre-qualification questionnaire will be due.

Note: Only prequalified bidders will receive invitations to submit bids in furtherance of the Call for Tender process.

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EAST AFRICAN
CRUDE OIL
PIPELINE

REQUEST FOR EXPRESSION OF INTEREST FOR PROVISION OF ENGINEERING, PROCUREMENT AND CONSTRUCTION SERVICES FOR A CRUDE OIL MARINE STORAGE AND EXPORT TERMINAL - REFERENCE NO. 10004631

TOTAL East Africa Midstream B.V. ('TEAM'), invites experienced and reputable contractors that have demonstrable capability, willingness, ability and availability to perform engineering, procurement, construction and installation services for the EACOP crude oil marine storage tanks, export terminal, offshore jetty and load out facilities.

The EACOP project development comprises the engineering, construction, operation and maintenance of a buried insulated pipeline with an electrical heat tracing system, associated Above Ground Facilities, a Marine Storage Terminal with export Facilities at Chongoleani, near Tanga.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES:

The EACOP requirements for the construction and installation services shall include, but shall not necessarily be limited to, an advanced safety culture and strong environmental awareness; engineering capabilities; equipment and material procurement capacity, installation and management resources to perform the services; construction and installation of temporary facilities; provision of dedicated personnel with all requisite skills, provision of necessary plant and equipment, supervision, interface coordination and management necessary for the performance of the services; along with associated logistical movements, and all host country authority interfaces.

MINIMUM REQUIREMENTS:

- Experienced engineering, procurement and construction contractor for crude oil tank farms, off-shore jetties and marine export terminals
- Performance of similar services in remote locations
- Experience in performing jobs where strong coordination and interface with other contractors are required
- Suitable resources availability including plant, equipment, systems and qualified personnel
- Financial capacity to undertake the proposed contract
- Export credit agencies experience
- Suitable HSE, Social and Quality policy
- National/Local Content commitment

Interested companies that meet the minimum requirements and have the capability to provide the services listed above, should request a pre-qualification questionnaire by sending an email to: **ep.eacop.mst.prequal@total.com** on or before **1700 hours** Kampala time on the **20th October, 2017**.

The issuance of Pre-qualification Questionnaire to the interested companies will be subject to the signature of a Non-Disclosure Agreement (NDA), to be issued after Company receives affirmation of willingness to participate. The NDA will specify when the responses to the pre-qualification questionnaire will be due.

Note: Only prequalified bidders will receive invitations to submit bids in furtherance of the Call for Tender process.

422400003

EAST AFRICAN
CRUDE OIL PIPELINE

REQUEST FOR EXPRESSION OF INTEREST FOR PROVISION OF PIPELINE AND ABOVE GROUND INSTALLATION CONSTRUCTION SERVICES - REFERENCE NO. 10004630

TOTAL East Africa Midstream B.V. ('TEAM'), invites experienced and reputable contractors that have demonstrable capability, willingness, ability and availability to perform construction and installation works to express their interest in providing the services of construction of the Pipeline and/or the Above Ground installations over Uganda and Tanzania. To clarify, contractors will be expressing interest in either the pipeline, the above ground installation (AGI), or both pipeline and AGI.

The EACOP project development comprises the engineering, construction, operation and maintenance of a buried insulated pipeline with an electrical heat tracing system, associated Above Ground Facilities, a Marine Storage Terminal with export Facilities at Chongoleani, near Tanga.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES:

The EACOP requirements for the construction and installation services shall include, but shall not necessarily be limited to, an advanced safety culture and strong environmental awareness; coordination with the engineering, procurement and construction management (EPcm) contractor; site installation and management facilities to perform the services; construction and installation of temporary facilities; provision of dedicated personnel with all requisite skills, provision of necessary plant and equipment, supervision, interface coordination and management necessary for the performance of the services; material procurement capability, along with associated logistical movements, and all host country authorities interfaces.

MINIMUM REQUIREMENTS:

- Experienced onshore pipeline contractor, for prequalification for pipeline services
- Experienced above ground installation and associated facilities contractor, for prequalification for AGI services
- Experience in performing jobs where smooth coordination and interface with other contractors are required, such as with the telecom, SCADA, electrical contractors and others
- Performance of similar services in remote locations
- Suitable resources availability including equipment, systems and qualified personnel
- Financial capability to undertake the proposed contract
- Export credit agencies experience
- Suitable HSE, Social and Quality policy
- National Content commitment

Interested companies that meet the minimum requirements and have the capability to provide the services listed above, should request a pre-qualification questionnaire by sending an email to: **ep.eacop.plagi.prequal@total.com** on or before **1700 hours** Kampala time on the **20th October, 2017**.

The issuance of Pre-qualification Questionnaire to the interested companies will be subject to the signature of a Non-Disclosure Agreement (NDA), to be issued after the Company receives affirmation of willingness to participate. The NDA will specify when the responses to the pre-qualification questionnaire will be due.

Note: Only prequalified bidders will receive invitations to submit bids in furtherance of the Call for Tender process.

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